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## **Quotes by Robert Collier**

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It is your work to clear away the mass of encumbering material of thoughts, so that you may bring into plain view the precious thing at the center of the mass.

-Robert Collier

All of us have bad luck and good luck. The man who persists through the bad luck -- who keeps right on going -- is the man who is there when the good luck comes -- and is ready to receive it.

-Robert Collier

It is only through your conscious mind that you can reach the subconscious. Your conscious mind is the porter at the door, the watchman at the gate. It is to the conscious mind that the subconscious looks for all its impressions.

-Robert Collier

All riches have their origin in mind. Wealth is in ideas -- not money.

-Robert Collier

A single idea -- the sudden flash of a thought -- may be worth a million dollars.

-Robert Collier

The mere fact that you have obstacles to overcome is in your favor...

-Robert Collier

Start where you are. Distant fields always look greener, but opportunity lies right where you are. Take advantage of every opportunity of service.

-Robert Collier

You can do anything you think you can. This knowledge is literally the gift of the gods, for through it you can solve every human problem. It should make of you an incurable optimist. It is the open door.

-Robert Collier

As fast as each opportunity presents itself, use it! No matter how tiny an opportunity it may be, use it!

-Robert Collier

Make your mold. The best flux in the world will not make a usable shape unless you have a mold to pour it in.

-Robert Collier

If you procrastinate when faced with a big difficult problem... break the problem into parts, and handle one part at a time.

-Robert Collier

Playing safe is probably the most unsafe thing in the world. You cannot stand still. You must go forward.

-Robert Collier

Every contrivance of man, every tool, every instrument, every utensil, every article designed for use, of each and every kind, evolved from a very simple beginnings.

-Robert Collier

Success is the sum of small efforts, repeated day in and day out...

-Robert Collier

The great thing is the start -- to see an opportunity for service, and to start doing it, even though in the beginning you serve but a single customer -- and him for nothing.

-Robert Collier

Make every thought, every fact, that comes into your mind pay you a profit. Make it work and produce for you. Think of things not as they are but as they might be. Don't

merely dream -- but create!

-Robert Collier

Pictures help you to form the mental mold...

-Robert Collier

See the things you want as already yours. Think of them as yours, as belonging to you, as already in your possession.

-Robert Collier

Visualize this thing that you want, see it, feel it, believe in it. Make your mental blue print, and begin to build.

-Robert Collier

The great successful men of the world have used their imaginations... they think ahead and create their mental picture, and then go to work materializing that picture in all its details, filling in here, adding a little there, altering this a bit and that a bit, but steadily building -- steadily building.

-Robert Collier

The first essential, of course, is to know what you want.

-Robert Collier

You have to sow before you can reap. You have to give before you can get.

-Robert Collier

You cannot hold on to anything good. You must be continually giving -- and getting. You cannot hold on to your seed. You must sow it -- and reap anew. You cannot hold on to riches. You must use them and get other riches in return.

-Robert Collier

People blame their environment. There is only one person to blame -- and only one -- themselves.

-Robert Collier

First the stalk -- then the roots. First the need -- then the means to satisfy that need.

First the nucleus -- then the elements needed for its growth.

-Robert Collier

Desire is proof of the availability...

-Robert Collier

It sometimes seems that we have only to love a thing greatly to get it.

-Robert Collier

Plant the seed of desire in your mind and it forms a nucleus with power to attract to itself everything needed for its fulfillment.

-Robert Collier

You can have anything you want -- if you want it badly enough. You can be anything you want to be, have anything you desire, accomplish anything you set out to accomplish -- if you will hold to that desire with singleness of purpose.

-Robert Collier

Supply always comes on the heels of demand.

-Robert Collier

The first principle of success is desire -- knowing what you want. Desire is the planting of your seed.

-Robert Collier

Very few persons, comparatively, know how to Desire with sufficient intensity. They do not know what it is to feel and manifest that intense, eager, longing, craving, insistent, demanding, ravenous Desire which is akin to the persistent, insistent, ardent, overwhelming desire of the drowning man for a breath of air; of the shipwrecked or desert-lost man for a drink of water; of the famished man for bread and meat

-Robert Collier

Something must be done when you find an opposing set of desires of this kind well to the fore in your category of strong desires. You must set in operation a process of competition, from which one must emerge a victor and the other set be defeated.

-Robert Collier

All through nature, you will find the same law. First the need, then the means.

-Robert Collier

All motion is cyclic. It circulates to the limits of its possibilities and then returns to its starting point.

-Robert Collier

Sooner or later comes a crisis in our affairs, and how we meet it determines our future happiness and success. Since the beginning of time, every form of life has been called upon to meet such crisis.

-Robert Collier

Your real self -- the I am I -- is master of this land, the ruler of this empire. You rightfully have power and dominion over it, all its inhabitants, and all contained in its realm.

-Robert Collier

One might as well try to ride two horses moving in different directions, as to try to maintain in equal force two opposing or contradictory sets of desires.

-Robert Collier

It is only when you despair of all ordinary means, it is only when you convince it that it must help you or you perish, that the seed of life in you bestirs itself to provide a new resource.

-Robert Collier

One comes to believe whatever one repeats to oneself sufficiently often, whether the statement be true or false. It comes to be dominating thought in one's mind.

-Robert Collier

Constant repetition carries conviction.

-Robert Collier

Any thought that is passed on to the subconscious often enough and convincingly enough is finally accepted.

-Robert Collier

You must intensify and render continuous by repeatedly presenting with suggestive

ideas and mental pictures of the feast of good things, and the flowing fountain, which awaits the successful achievement or attainment of the desires.

-Robert Collier

In every adversity there lies the seed of an equivalent advantage. In every defeat is a lesson showing you how to win the victory next time.

-Robert Collier

Take the first step, and your mind will mobilize all its forces to your aid. But the first essential is that you begin. Once the battle is started, all that is within and without you will come to your assistance.

-Robert Collier

Begin to free yourself at once by doing all that is possible with the means you have, and as you proceed in this spirit the way will open for you to do more.

-Robert Collier

See things as you would have them be instead of as they are.

-Robert Collier

Faith is the confidence, the assurance, the enforcing truth, the knowing...

-Robert Collier

Vision -- It reaches beyond the thing that is, into the conception of what can be.

Imagination gives you the picture. Vision gives you the impulse to make the picture your own.

-Robert Collier

If you see yourself as prosperous, you will be. If you see yourself as continually hard up, that is exactly what you will be.

-Robert Collier



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