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Quotes bookmarked by Rebecca Boulden on QuotationsBook.com

Think little goals and expect little achievements. Think big goals and win big success.

- Schwartz, David J.

We aim above the mark to hit the mark.

- Emerson, Ralph Waldo

In skating over thin ice, our safety is in our speed.

- Emerson, Ralph Waldo

To will is to select a goal, determine a course of action that will bring one to that goal, and then hold to that action until the goal is reached. The key is action.

- Hanson, Michael

Make measurable progress in reasonable time.

- Rohn, Jim

You can plant a dream.

- Campbell, Anne

First, have a definite, clear practical ideal; a goal, an objective. Second, have the necessary means to achieve your ends; wisdom, money, materials, and methods. Third, adjust all your means to that end.

- Aristotle

The first essentials, of course, is to know what you want.

- Collier, Robert

There must be a goal at every stage of life! There must be a goal!

- Kuhn, Maggie

Sell cheap and tell the truth.

- Blumkin, Rose

In fast-moving, progress-conscious America, the consumer expects to be dizzied by progress. If he could completely understand advertising jargon he would be badly disappointed. The half-intelligibility which we expect, or even hope, to find in the latest product language personally reassures each of us that progress is being made: that the pace exceeds our ability to follow.

- Boorstin, Daniel J.

Nobody dast blame this man. For a salesman, there is no rock bottom to the life. He don't put a bolt to a nut, he don't tell you the law or give you medicine. He's a man way out there in the blue, riding on a smile and a shoeshine. And when they start not smiling back

-- that's an earthquake. And then you get yourself a couple of spots on your hat, and you're finished. Nobody dast blame this man. A salesman is got to dream, boy. It comes with the territory.

- Miller, Arthur

In selling as in medicine, prescription before diagnosis is malpractice.

- Alesandra, Tony

Work is either fun or drudgery. It depends on your attitude. I like fun.

- Barrett, Colleen C.

You don't grow up in our neck of the woods believing that someone can outwork you.

- Parkinson, Joseph

I never did anything by accident, nor did any of my inventions come by accident; they came by work.

- Edison, Thomas A.

Work and play are words used to describe the same thing under differing conditions.

- Twain, Mark

If you have a job without aggravations, you don't have a job.

- Forbes, Malcolm S.

How do I work? I grope.

- Einstein, Albert

Success occurs when opportunity meets preparation.

- Unknown, Source

It's no good agreeing with a person who can't make up his mind.

- Unknown, Source

Confidence is the feeling you have before you understand the situation.

- Unknown, Source

If you have confidence you have patience. Confidence, that is everything.

- Nastase, Ilie

What's the worst thing that can happen to a quarterback? He loses his confidence.

- Bradshaw, Terry

Watch my dust.

- Ruth, Babe

Confidence is a plant of slow growth in an aged heart.

- Pitt, William

Courage comes from wanting to do it well. Security comes from knowing you can do it well. Confidence comes from having done it well.

- Unknown, Source

No rules for success will work if you don't.

- Unknown, Source

You can't start at the top.

- Levenson, Samuel

Let us not be content to wait and see what will happen, but give us the determination to make the right things happen.

- Marshall, Peter

Men do not value a good deed unless it brings a reward.

- Ovid

I will act as if what I do makes a difference.

- James, William

All rivers run into the sea, yet the sea is not full.

- Bible

There is no use trying, said Alice; one can't believe impossible things. I dare say you haven't had much practice, said the Queen. When I was your age, I always did it for half an hour a day. Why, sometimes I've believed as many as six impossible things before breakfast.

- Carroll, Lewis

If you don't know where you are going, any road will get you there.

- Carroll, Lewis

What I tell you three times is true.

- Carroll, Lewis

I think knowing what you cannot do is more important than knowing what you can.

- Ball, Lucille

Knowledge without practice is like a glass eye, all for show, and nothing for use.

- Swinnock

Tomorrow every fault is to be amended; but tomorrow never comes.

- Franklin, Benjamin

Tomorrow do thy worst, I have lived today.

- Dryden, John

He that has given today may, if he so please, take away tomorrow.

- Horace

Help others achieve their dreams and you will achieve yours.

- Brown, Les

What if nothing exists and we're all in somebody's dream? Or what's worse, what if only that fat guy in the third row exists?

- Allen, Woody

I like the dreams of the future better than the history of the past.

- Jefferson, Thomas

Dream big and dare to fail.

- Vaughan, Norman D.

We are near waking when we dream we are dreaming.

- Novalis

All men of action are dreamers.

- Huneker, James G.

If all of our wishes were gratified, many of our dreams would be destroyed.

- Unknown, Source

I don't use drugs, my dreams are frightening enough.

- Eschenbach, Marie E.

When you reach for the stars, you may not quite get one, but you won't come up with a handful of mud either.

- Burnett, Leo

What helps people, helps business.

- Burnett, Leo

Business has only two functions -- marketing and innovation.

- Drucker, Peter F.

Nobody ever lost money taking a profit.

- Baruch, Bernard M.

If you did not look after today's business then you might as well forget about tomorrow.

- Mophatlane, Isaac

A vacation should be just long enough that you're boss misses you, and not long enough for him to discover how well he can get along without you.

- Unknown, Source

Forty for you, sixty for me And equal partners we will be

- Barzan, Gerald

Cut your losses and let your profits run.

- Proverb, American

Anything that you do to increase job security automatically does work for you. It makes your employees a closer part of the unit.

- Smith, Roger

When two men in business always agree, one of them is unnecessary.

- Wrigley Jr., William

In a balanced organization, working towards a common objective, there is success.

- Scrutton, T. L.

I've got to keep breathing. It'll be my worst business mistake if I don't.

- Rothschild, Sir Nathan

Never let an inventor run a company. You can never get him to stop tinkering and bring something to market.

- Little, Royal

Blessed is he who talks in circles, for he shall become a big wheel.

- Dane, Frank

Treat employees like partners, and they act like partners.

- Allen, Fred A.

I don't want to do business with those who don't make a profit, because they can't give the best service.

- Bristol, Lee

Pull the string, and it will follow wherever you wish. Push it, and it will go nowhere at all.

- Eisenhower, Dwight D.

The greatest lesson in life is to know that even fools are right sometimes.

- Churchill, Winston

Live as you would have wished to live when you come to die.

- Gellert

Whenever I get to a low point, I go back to the basics. I ask myself, Why am I doing this? It comes down to passion.

- St. James, Lyn

There is some place where your specialties can shine. Somewhere that difference can be expressed. It's up to you to find it, and you can.

- Viscott, David

To fail is a natural consequence of trying, To succeed takes time and prolonged effort in the face of unfriendly odds. To think it will be any other way, no matter what you do, is to invite yourself to be hurt and to limit your enthusiasm for trying again.

- Viscott, David

Failure -- The man who can tell others what to do and how to do it, but never does it himself.

- Hubbard, Elbert

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