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We lie loudest when we lie to ourselves.

- Hoffer, Eric

You are more likely to act yourself into feelings, than feel yourself into action.

- Brunner, Dr. Jerome

You cannot dream yourself into a character; you must hammer and forge yourself one.

- Froude, James A.

Knowing others is intelligence; knowing yourself is true wisdom. Mastering others is strength, mastering yourself is true power.

- Lao-Tzu

Only you can hold yourself back, only you can stand in your own way. Only you can help yourself.

- Strabo, Mikhail

Concentrate your strengths against your competitor's relative weaknesses.

- Henderson, Bruce

If you haven't the strength to impose your own terms upon life, you must accept the terms it offers you.

- Eliot, T. S.

Most of us know perfectly well what we ought to do; our trouble is that we do not want to do it.

- Marshall, Peter

Do not let what you cannot do interfere with what you can do.

- Wooden, John

Desire! That's the one secret of every man's career. Not education. Not being born with hidden talents. Desire.

- Unser, Bobby

Sales are contingent upon the attitude of the salesman -- not the attitude of the prospect.

- Stone, W. Clement

A sale is not something you pursue, it's what happens to you while you are immersed in serving your customer.

- Unknown, Source

Everyone lives by selling something.

- Stevenson, Robert Louis

It's not what happens to you, but how you react to it that matters.

- Epictetus

It's how you deal with failure that determines how you achieve success.

- Feherty, David

Ability is what you're capable of doing. Motivation determines what you do. Attitude determines how well you do it.

- Holtz, Lou

The greatest discovery of my generation is that human beings can alter their lives by altering their attitudes of mind.

- James, William

It is our attitude at the beginning of a difficult task which, more than anything else, will affect its successful outcome.

- James, William

Nothing can stop the man with the right mental attitude from achieving his goal; nothing on earth can help the man with the wrong mental attitude.

- Jefferson, Thomas

Don't serve time, make time serve you

- Sutton, William

Time will take your money, but money won't buy time.

- Taylor, James

The greatest amount of wasted time is the time not getting started.

- Trotman, Dawson

You will never find time for anything. If you want time, you must make it.

- Bixton, Charles

I succeed on my own personal motivation, dedication, and commitment. My mindset is: If I'm not out there training, someone else is.

- Jennings, Lynn

Nothing good comes in life or athletics unless a lot of hard work has preceded the effort. Only temporary success is achieved by taking short cuts.

- Staubach, Roger

Training is everything. The peach was once a bitter almond; cauliflower is nothing, but

cabbage with a college education.

- Twain, Mark

My God given talent is my ability to stick with training longer than anybody else.

- Walker, Herschel

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