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Quotes bookmarked by Lori Marton

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Successful people make money. It's not that people who make money become successful, but that successful people attract money. They bring success to what they do.

- Dyer, Wayne

Success is a state of mind. If you want success, start thinking of yourself as a success.

- Brothers, Dr. Joyce

Success means doing the best we can with what we have. Success is the doing, not the getting -- in the trying, not the triumph, Success is a personal standard -- reaching for the highest that is in us -- becoming all that we can be. If we do our best, we are a success. Success is the maximum utilization of the ability that you have.

- Ziglar, Zig

Everybody loves success, but they hate successful people.

- McEnroe, John

Success is neither magical or mysterious. Success is the natural consequence of consistently applying the basic fundamentals.

- Rohn, Jim

Success or failure depends more upon attitude than upon capacity successful men act as though they have accomplished or are enjoying something. Soon it becomes a reality. Act, look, feel successful, conduct yourself accordingly, and you will be amazed at the positive results.

- Jordan, Dupree

Everyone has a success mechanism and a failure mechanism. The failure mechanism goes off by itself. The success mechanism only goes off with a goal. Every time we write down and talk about a goal we push the button to start the success mechanism.

- Jones, Charles "Tremendous"

No matter how hard you work for success if your thought is saturated with the fear of failure, it will kill your efforts, neutralize your endeavors and make success impossible.

- Baudjuin

Fear of success can also be tied into the idea that success means someone else's loss. Some people are unconsciously guilty because they believe their victories are coming at the expense of another.

- Harvey, Joan C.

Success is 99 percent failure.

- Honda, Soichiro

The real secret to success is enthusiasm.

- Chrysler, Walter

Failure is not fatal; victory is not success.

- Richardson, Tony

You always pass failure on the way to success.

- Rooney, Mickey

Success is the proper utilization of failure.

- Unknown, Source

Every failure is a step to success.

- Whewell, William

Man approaches the unattainable truth through a succession of errors.

- Huxley, Aldous

Persistent people begin their success where others end in failure.

- Eggleston, Edward

Character is more important than intelligence for success.

- Beaux, Gilberte

The secret of success is consistency of purpose.

- Disraeli, Benjamin

The ladder of success is never crowded at the top.

- Hill, Napoleon

Success is a journey, not a destination.

- Sweetland, Ben

Success is more attitude than aptitude.

- Unknown, Source

Success occurs when opportunity meets preparation.

- Unknown, Source

Success action is cumulative in its results.

- Wattles, Wallace D.

No one can cheat you out of ultimate success but yourself.

- Emerson, Ralph Waldo

Success is the progressive realization of a worthy goal or ideal.

- Nightingale, Earl

You never achieve real success unless you like what you are doing.

- Carnegie, Dale

Man is the only animal that laughs and weeps; for he is the only animal that is struck with the difference between what things are and what they might of been.

- Hazlitt, William

A man isn't poor if he can still laugh.

- Hitchcock, Raymond

To be doing good deeds is man's most glorious task.

- Sophocles

I would prefer even to fail with honor than win by cheating.

- Sophocles

One who knows how to show and to accept kindness will be a friend better than any possession.

- Sophocles

What you cannot enforce, do not command.

- Sophocles

Best to live lightly, unthinkingly.

- Sophocles

Look and you will find it -- what is unsought will go undetected.

- Sophocles

A short saying often contains much wisdom.

- Sophocles

In a just cause the weak will beat the strong.

- Sophocles

Chance never helps those who do not help themselves.

- Sophocles

There is no success without hardship.

- Sophocles

Heaven never helps the men who will not act.

- Sophocles

Love does not consist in gazing at each other, but in looking outward together in the same direction.

- Saint-Exupery, Antoine De

Love is not just looking at each other, it's looking in the same direction.

- Saint-Exupery, Antoine De

How could drops of water know themselves to be a river? Yet the river flows on.

- Saint-Exupery, Antoine De

Abundance is not something we acquire. It is something we tune into.

- Dyer, Wayne

The universe is full of magical things patiently waiting for our wits to grow sharper.

- Phillpotts, Eden

Eighty percent of success is showing up.

- Allen, Woody

Let others lead small lives, but not you. Let others argue over small things, but not you. Let others cry over small hurts, but not you. Let others leave their future in someone else's hands, but not you.

- Rohn, Jim

Three keys to more abundant living: caring about others, daring for others, sharing with others.

- Ward, William A.

Sales are contingent upon the attitude of the salesman -- not the attitude of the prospect.

- Stone, W. Clement

Every sale has five basic obstacles: no need, no money, no hurry, no desire, no trust.

- Ziglar, Zig

If you're not a white male, consider sales seriously. Most employers, regardless of how sexist or racist they may be, will pay for any sales they can get. And they care little for the color or gender of the person who brings that business to the firm. Most will be glad to get the business even if it comes from a green, bisexual Martian.

- Arnett, Ramona E.F.

Pretend that every single person you meet has a sign around his or her neck that says, Make me feel important. Not only will you succeed in sales, you will succeed in life.

- Ash, Mary Kay

When people are like each other they tend to like each other.

- Robbins, Anthony

What you do not want others to do to you, do not do to others.

- Confucius

Risk more than others think is safe. Care more than others think is wise. Dream more than others think is practical. Expect more than others think is possible.

- Maxim, Cadet

Fate leads the willing, and drags along the reluctant.

- Seneca

Success is not forever and failure isn't fatal.

- Shula, Don

I don't know any other way to lead but by example.

- Shula, Don

Example is not the main thing in influencing others. It is the only thing.

- Schweitzer, Albert

The best way to predict the future is to create it.

- Drucker, Peter F.

The better a man is the more mistakes he will make for the more things he will try.

- Drucker, Peter F.

Before water generates steam, it must register 212 of heat; 200 will not do it. The water must boil to generate enough steam to move an engine. Lukewarm water will not run anything. Lukewarmness will not generate life's work.

- Unknown, Source

Management is doing things right; leadership is doing the right things.

- Drucker, Peter F.

Leadership is action, not position.

- Mcgannon, Donald H.

Leadership is the challenge to be something more than average.

- Rohn, Jim

Leadership is a serving relationship that has the effect of facilitating human development.

- Ward, Ted

You do not lead by hitting people over the head -- that's assault, not leadership.

- Eisenhower, Dwight D.

Leadership is the art of getting someone else to do something you want done because he wants to do it.

- Eisenhower, Dwight D.

A boss creates fear, a leader confidence. A boss fixes blame, a leader corrects mistakes. A boss knows all, a leader asks questions. A boss makes work drudgery, a leader makes it interesting. A boss is interested in himself or herself, a leader is interested in the group.

- Ewing, Russell H.

Positive thinking will let you do everything better than negative thinking will.

- Ziglar, Zig

Some men have thousands of reasons why they cannot do what they want to, when all they need is one reason why they can.

- Whitney, Willis

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