

Say Hello to  
your very own book of  
**Quotes**



QuotationsBook

# Quotes by Ziglar, Zig

from QuotationsBook.com

Sometimes adversity is what you need to face in order to become successful.

- Ziglar, Zig

If you have enough push, you don't have to worry about the pull.

- Ziglar, Zig

You were born to win, but to be a winner, you must plan to win, prepare to win, and expect to win.

- Ziglar, Zig

If you don't see yourself as a winner, then you cannot perform as a winner.

- Ziglar, Zig

Failure is a detour, not a dead-end street.

- Ziglar, Zig

People who have good relationships at home are more effective in the marketplace.

- Ziglar, Zig

If you go looking for a friend, you're going to find they're very scarce. If you go out to be a friend, you'll find them everywhere.

- Ziglar, Zig

Building a better you is the first step to building a better America.

- Ziglar, Zig

Famous archer, Howard Hill won all of the 267 archery contests he entered. He could hit a bullseye at 50 feet, then split first arrow with the second. Would it be possible for you to shoot better than him? YES, if he were blindfolded! How can you hit a target you can't see? Even worse, how can you hit a target you don't even have!? You need to have GOALS in your life!

- Ziglar, Zig

What you get by achieving your goals is not as important as what you become by achieving your goals.

- Ziglar, Zig

You cannot make it as a wandering generality. You must become a meaningful specific.

- Ziglar, Zig

A goal properly set is halfway reached.

- Ziglar, Zig

If God would have wanted us to live in a permissive society He would have given us Ten Suggestions and not Ten Commandments.

- Ziglar, Zig

Our favorite attitude should be gratitude

- Ziglar, Zig

Happiness is not pleasure, it is victory.

- Ziglar, Zig

It's your aptitude, not just your attitude that determines your ultimate altitude.

- Ziglar, Zig

Many marriages would be better if the husband and the wife clearly understood that they are on the same side.

- Ziglar, Zig

Money won't make you happy... but everybody wants to find out for themselves.

- Ziglar, Zig

People often say that motivation doesn't last. Well, neither does bathing-that's why we

recommend it daily.

- Ziglar, Zig

Every sale has five basic obstacles: no need, no money, no hurry, no desire, no trust.

- Ziglar, Zig

This I do know beyond any reasonable doubt. Regardless of what you are doing, if you pump long enough, hard enough and enthusiastically enough, sooner or later the effort will bring forth the reward.

- Ziglar, Zig

The most important persuasion tool you have in your entire arsenal is integrity.

- Ziglar, Zig

Many people spend more time in planning the wedding than they do in planning the marriage

- Ziglar, Zig

You cannot tailor make your situation in life, but you can tailor make your attitudes to fit those situations.

- Ziglar, Zig

You cannot climb the ladder of success dressed in the costume of failure.

- Ziglar, Zig

Positive thinking will let you do everything better than negative thinking will.

- Ziglar, Zig

It's not what you've got, it's what you use that makes a difference.

- Ziglar, Zig

Don't become a wandering generality. Be a meaningful specific.

- Ziglar, Zig

Success is dependent upon the glands -- sweat glands.

- Ziglar, Zig

You can have anything in the world you want if you'll just help enough other people get what they want.

- Ziglar, Zig

You don't pay the price for success. You enjoy the price for success.

- Ziglar, Zig

Success is the maximum utilization of the ability that you have.

- Ziglar, Zig

Success means doing the best we can with what we have. Success is the doing, not the getting -- in the trying, not the triumph, Success is a personal standard -- reaching for the highest that is in us -- becoming all that we can be. If we do our best, we are a success. Success is the maximum utilization of the ability that you have.

- Ziglar, Zig

The way you see people is the way you treat them.

- Ziglar, Zig

Winning is not everything, but the effort to win is.

- Ziglar, Zig

You are the only person on earth who can use your ability.

- Ziglar, Zig

You have to be before you can do, and do before you can have.

- Ziglar, Zig

When you put faith, hope and love together, you can raise positive kids in a negative world.

- Ziglar, Zig

Every choice you make has an end result.

- Ziglar, Zig

You cannot perform in a manner inconsistent with the way you see yourself.

- Ziglar, Zig

Are you a SNIOP? Someone who is Sensitive to the Negative Influence Of Others?

- Ziglar, Zig

There has never been a statue erected to honor a critic.

- Ziglar, Zig

Don't be distracted by criticism. Remember the only taste of success some people have is when they take a bite out of you.

- Ziglar, Zig





QuotationsBook