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# Quotes by Hubbard, Elbert

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Elbert Green Hubbard (June 19, 1856 – May 7, 1915) was an American philosopher and writer. He is perhaps most famous for his essay *A Message to Garcia*.

It does not take much strength to do things, but it requires great strength to decide what to do.

- Hubbard, Elbert

Dignity is a mask we wear to hide our ignorance.

- Hubbard, Elbert

Editor: a person employed by a newspaper, whose business it is to separate the wheat from the chaff, and to see that the chaff is printed.

- Hubbard, Elbert

You can lead a boy to college, but you cannot make him to think.

- Hubbard, Elbert

An executive is a man who can make quick decisions and is sometimes right.

- Hubbard, Elbert

Every life is its own excuse for being.

- Hubbard, Elbert

We find what we expect to find, and we receive what we ask for.

- Hubbard, Elbert

One who limits himself to his chosen mode of ignorance.

- Hubbard, Elbert

Never explain -- your friends do not need it, and your enemies will not believe you anyway.

- Hubbard, Elbert

Failure -- The man who can tell others what to do and how to do it, but never does it himself.

- Hubbard, Elbert

A failure is a man who has blundered, but is not able to cash in on the experience.

- Hubbard, Elbert

There is no failure except in no longer trying. There is no defeat except from within, no insurmountable barrier except our own inherent weakness of purpose.

- Hubbard, Elbert

The supernatural is the natural not yet understood.

- Hubbard, Elbert

Freedom is a condition of mind, and the best way to secure it is to breed it.

- Hubbard, Elbert

If you have no enemies you are apt to be in the same predicament in regard to friends.

- Hubbard, Elbert

Your friend is that man who knows all about you, and still likes you.

- Hubbard, Elbert

The only man who makes money following the races is one who does it with a broom and shovel.

- Hubbard, Elbert

Genius is the ability to act rightly without precedent -- the power to do the right thing the first time.

- Hubbard, Elbert

Men are rich only as they give. He who gives great service gets great rewards.

- Hubbard, Elbert

God will not look you over for medal, degrees or diplomas, but for scars.

- Hubbard, Elbert

A poor man who eats too much, as contradistinguished from a gourmand, who is a rich man who lives well.

- Hubbard, Elbert

Gossip is only the lack of a worthy memory.

- Hubbard, Elbert

Grammar is the grave of letters.

- Hubbard, Elbert

Cultivate only the habits that you are willing should master you.

- Hubbard, Elbert

Habit is a form of exercise

- Hubbard, Elbert

The mintage of wisdom is to know that rest is rust, and that real life is love, laughter, and work.

- Hubbard, Elbert

One machine can do the work of fifty ordinary men. No machine can do the work of one extraordinary man.

- Hubbard, Elbert

The idea that is not dangerous is not worthy of being called an idea at all.

- Hubbard, Elbert

He who influences the thought of his times influences the times that follow.

- Hubbard, Elbert

Intelligence is not to make no mistakes, But quickly to see how to make them good.

- Hubbard, Elbert

One can endure sorrow alone, but it takes two to be glad.

- Hubbard, Elbert

The stupidity of one brain multiplied by twelve.

- Hubbard, Elbert

Laughter is higher than all pain.

- Hubbard, Elbert

Do not take life too seriously; you will never get out of it alive.

- Hubbard, Elbert

If pleasures are greatest in anticipation, just remember that this is also true of trouble.

- Hubbard, Elbert

I would rather be able to appreciate things I can not have than to have things I am not able to appreciate.

- Hubbard, Elbert

The cheerful loser is the winner.

- Hubbard, Elbert

Life in abundance comes only through great love.

- Hubbard, Elbert

Lovers are fools, but Nature makes them so.

- Hubbard, Elbert

The love we give away is the only love we keep.

- Hubbard, Elbert

Luck is tenacity of purpose.

- Hubbard, Elbert

Polygamy is an endeavor to get more out of life than there is in it.

- Hubbard, Elbert

A retentive memory may be a good thing, but the ability to forget is the true token of greatness.

- Hubbard, Elbert

Art is the beautiful way of doing things. Science is the effective way of doing things. Business is the economic way of doing things.

- Hubbard, Elbert

Little minds are interested in the extraordinary; great minds in the commonplace.

- Hubbard, Elbert

An event described by those to whom it was told by men who did not see it.

- Hubbard, Elbert

The greatest mistake a man can make is to be afraid of making one.

- Hubbard, Elbert

Money never made a fool of anybody; it only shows them up.

- Hubbard, Elbert

When someone says it ain't the money, but its the principal of the thing, it's the money.

- Hubbard, Elbert

Classical music is the kind we keep thinking will turn into a tune.

- Hubbard, Elbert

Your neighbor is the man who needs you.

- Hubbard, Elbert

Where parents do too much for their children, the children will not do much for themselves.

- Hubbard, Elbert

How many a man has thrown up his hands at a time when a little more effort, a little more patience would have achieved success?

- Hubbard, Elbert

A pessimist is one who has been compelled to live with an optimist.

- Hubbard, Elbert

Thoroughness characterizes all successful men. Genius is the art of taking infinite pains. All great achievement has been characterized by extreme care, infinite painstaking, even to the minutest detail.

- Hubbard, Elbert

One can play comedy, two are required for melodrama, but a tragedy demands three.

- Hubbard, Elbert

Play needs direction as well as work.

- Hubbard, Elbert

A person born with an instinct for poverty.

- Hubbard, Elbert

We awaken in others the same attitude of mind we hold toward them.

- Hubbard, Elbert

The best preparation for good work tomorrow is to do good work today

- Hubbard, Elbert

There was one who thought himself above me, and he was above me until he had that thought.

- Hubbard, Elbert

The man who has no more problems to solve, is out of the game.

- Hubbard, Elbert

The world is moving so fast now-a-days that the man who says it can't be done is generally interrupted by someone doing it.

- Hubbard, Elbert

If you want work well done, select a busy man; the other kind has no time.

- Hubbard, Elbert

Give us a religion that will help us to live -- we can die without assistance.

- Hubbard, Elbert

Rivalry is the life of trade, and the death of the trader.

- Hubbard, Elbert

Secrets are things we give to others to keep for us.

- Hubbard, Elbert

Human service is the highest form of self-interest for the person who serves.

- Hubbard, Elbert

The man who does not understand your silence will probably not understand your words.

- Hubbard, Elbert

Those who do unlawful acts are no more sinners in the eyes of God than we who think them.

- Hubbard, Elbert

Every spirit makes its house, but as afterwards the house confines the spirit, you had better build well.

- Hubbard, Elbert

Genius may have its limitations, but stupidity is not thus handicapped.

- Hubbard, Elbert

The secret of success is this: there is no secret of success.

- Hubbard, Elbert

He who has achieved success has worked well, laughed often and loved much.

- Hubbard, Elbert

If you suffer, thank God! It is a sure sign that you are alive.

- Hubbard, Elbert

It is a fine thing to have ability, but the ability to discover ability in others is the true test.

- Hubbard, Elbert

Positive anything is better than negative nothing.

- Hubbard, Elbert

Allow motion to equal emotion.

- Hubbard, Elbert

This will never be a civilized country until we expend more money for books than we do for chewing gum.

- Hubbard, Elbert

Character is the result of two things: Mental attitude and the way we spend our time.

- Hubbard, Elbert

Charity: a thing that begins at home, and usually stays there.

- Hubbard, Elbert

The teacher is one who makes two ideas grow where only one grew before.

- Hubbard, Elbert

Live truth instead of professing it.

- Hubbard, Elbert

He who does not understand your silence will probably not understand your words.

- Hubbard, Elbert

No man needs a vacation so much as the man who has just had one.

- Hubbard, Elbert

Victory; a matter of staying power.

- Hubbard, Elbert

The highest reward that God gives us for good work is the ability to do better work.

- Hubbard, Elbert

Get happiness out of your work or you may never know what happiness is.

- Hubbard, Elbert

Folks who never do any more than they get paid for, never get paid for anymore than they do.

- Hubbard, Elbert

We work to become, not to acquire.

- Hubbard, Elbert

Blessed is that man who has found his work.

- Hubbard, Elbert

Forbid a man to think for himself or to act for himself and you may add the joy of piracy and the zest of smuggling to his life.

- Hubbard, Elbert

The path of civilization is paved with tin cans.

- Hubbard, Elbert

A committee is a thing which takes a week to do what one good man can do in an hour.

- Hubbard, Elbert

Do your work with your whole heart, and you will succeed -- there's so little competition.

- Hubbard, Elbert

It is the weak man who urges compromise -- never the strong man.

- Hubbard, Elbert

What people need and what they want may be very different.

- Hubbard, Elbert

Put yourself in the other man's place and then you will know why he thinks certain things and does certain deeds.

- Hubbard, Elbert

To avoid criticism, do nothing, say nothing, be nothing.

- Hubbard, Elbert

To stop sinning suddenly.

- Hubbard, Elbert

Never Explain your Friends do not need it and your Enemies will not believe you anyway

- Hubbard, Elbert

The point I wish to make is this: [President William] McKinley gave Rowan a letter to be delivered to Garcia; Rowan took the letter & did not ask, Where is he at? By the Eternal! there is a man whose form should be cast in deathless bronze & the statue placed in every college of the land. It is not book-learning young men need, nor instruction about this and that, but a stiffening of the vertebrae which will cause them to be loyal to a trust, to act promptly, concentrate their energies: do the thing Carry a message to Garcia!

- Hubbard, Elbert

If you work for a man, in heavens name work for him! If he pays you wages that supply you your bread and butter, work for him speak well of him, think well of him, stand by him and stand by the institution he represents. I think if I worked for a man I would work for him. I would not work for him a part of the time, and the rest of the time work against him. I would give an undivided service or none. If put to the pinch, an ounce of loyalty is worth a pound of cleverness.

- Hubbard, Elbert





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