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# Quotes by Getty, J. Paul

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Getty, Jean Paul, 1892-1976, American business executive, one of the richest men in the world during his life, b. Minneapolis, Minn. He inherited his father's oil business, George F. Getty, Inc., becoming its president and general manager in 1930. When it was reorganized (1956) as the Getty Oil Company, he became the firm's director and principal owner. From the early 1950s until his death, Getty resided in Great Britain. From his 16th-century Tudor estate, known as Sutton Place, Getty controlled a vast business empire made up of almost 200 concerns. His personal worth was estimated to be approximately \$3 billion.

The man who comes up with a means for doing or producing almost anything better, faster or more economically has his future and his fortune at his fingertips.

- Getty, J. Paul

In times of rapid change, experience could be your worst enemy.

- Getty, J. Paul

The individual who wants to reach the top in business must appreciate the might of the force of habit and must understand that practices are what create habits. He must be quick to break those habits that can break him and hasten to adopt those practices that will become the habits that help him achieve the success he desires.

- Getty, J. Paul

The meek shall inherit the earth, but not its mineral rights.

- Getty, J. Paul

To succeed in business, to reach the top, an individual must know all it is possible to know about that business.

- Getty, J. Paul

I hate to be a failure. I hate and regret the failure of my marriages. I would gladly give all my millions for just one lasting marital success.

- Getty, J. Paul

Money is like manure. You have to spread it around or it smells.

- Getty, J. Paul

If you can actually count your money, then you're not a rich man.

- Getty, J. Paul

My father said: You must never try to make all the money that's in a deal. Let the other fellow make some money too, because if you have a reputation for always making all the money, you won't have many deals.

- Getty, J. Paul

There are always opportunities through which businessmen can profit handsomely if they will only recognize and seize them.

- Getty, J. Paul

Without the element of uncertainty, the bringing off of even, the greatest business triumph would be dull, routine, and eminently unsatisfying.

- Getty, J. Paul

I buy when other people are selling.

- Getty, J. Paul

Going to work for a large company is like getting on a train. Are you going sixty miles an hour or is the train going sixty miles an hour and you're just sitting still?

- Getty, J. Paul





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